

Message Text

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PAGE 01 STATE 051835
ORIGIN EB-08

INFO OCT-01 EUR-12 ISO-00 COME-00 DODE-00 NSAE-00
USIA-06 TRSE-00 SOE-02 DOE-11 CIAE-00 ACDA-12
MCE-00 /052 R

DRAFTED BY EB/ITP/EWT - BRUFURNES
APPROVED BY EB/ITP/EWT - RPRACHT
COMMERCE/OEA - CSEASWORD (SUBS)
DEFENSE/OSD - LJAMES (SUBS)
EUR/WE - EJBEIGEL (SUBS)
EB/ITP/EWT - WAROOT (SUBS)
EUR/EE - SFROMOWITZ (SUBS)
-----068771 010008Z /70

P R 282312Z FEB 78
FM SECSTATE WASHDC
TO AMEMBASSY PARIS PRIORITY
AMEMBASSY ROME
INFO AMEMBASSY BUCHAREST

C O N F I D E N T I A L STATE 051835

USOECD, EXCON

E.O. 11652: XGDS-1

TAGS: ESTC, COCOM, IT RO

SUBJECT: ITALIAN INTEGRATED CIRCUITS TO ROMANIA

REF: (A) COCOM DOC (77) 140, B) 77 STATE 245150,
C) 77 BUCHAREST 7111, D) 77 STATE 215244

1. USG HAS CAREFULLY REVIEWED ITALIAN PROPOSAL,
INCLUDING INFORMATION TRANSMITTED IN ITALIAN DELEGATION'S
DECEMBER 8, 1977 LETTER AND SUBSEQUENT LETTER OF JANUARY 30,
1978 TRANSMITTING ROMANIAN CUSTOMER ELECTRONUM'S ACCEPTANCE
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OF END-USE CONDITIONS. HOWEVER, THIS ADDITIONAL INFORMATION
FAILS TO MEET USG CONCERNS REGARDING THIS TRANSACTION,
AS COMMUNICATED DIRECTLY TO THE APPLICANT DURING AN
OCTOBER 6 MEETING IN WASHINGTON, AND DURING PRIOR DISCUS-
SIONS OF THIS ITEM.

2. IN VIEW OF THE HIGH-LEVEL POLITICAL INTEREST SHOWN

BY THE GOI IN THIS CASE, WE ARE ANXIOUS THAT THE GOI BE AWARE THAT THE CASE HAS RECEIVED THOROUGH AND EXHAUSTIVE REVIEW AT BOTH TECHNICAL AND POLICY LEVELS OF THE USG. WE SUGGEST THAT EMBASSY ROME CONSIDER APPROACHING THE MFA IN ADVANCE OF OUR OBJECTION I COCOM, WHICH WE WOULD EXPECT TO TABLE DURING THE MEETING OF MARCH 7. THE EMBASSY (AND/OR USDEL PARIS, IN BILATERAL DISCUSSIONS WITH THE ITALIAN DELEGATION) MAY WISH TO INDICATE THAT OUR CONCERNS WERE PLAINLY COMMUNICATED TO THE APPLICANT SGS-ATES DURING THE REVIEW WITH US TECHNICIANS ON OCTOBER 6 (REF B) AND SUBSEQUENTLY REITERATED IN OCTOBER 19, 1977 AND FEBRUARY 23 1978 TELECONS BETWEEN SGS-ATES REPRESENTATIVES AND A DEPARTMENT OFFICER. OCTOBER 19 CONVERSATION INCLUDED ADVISING THE APPLICANT THAT THE PROPOSAL, AS PRESENTED AT THAT TIME, WAS UNLIKELY TO BE APPROVAL. ON THIS BASIS, WE HAD EXPECTED A SUBSTANTIALLY REVISED PROPOSAL; HOWEVER, THE DEC. 8 (AND JANUARY 30) RESPONSE DOES NOT REPRESENT ANY SUBSTANTIAL TECHNICAL CHANGE IN THE TRANSACTION BUT ONLY EXPANDS ON THE ADMINISTRATIVE SAFEGUARDS WHICH WE QUESTION ON PRACTICAL AND PRECEDENTIAL GROUNDS. FEB. 23 TELECON ADVISED SGS-ATES THAT NO RPT NO REASON EXISTED FOR OPTIMISM RE USG APPROVAL. APPLICANT IS EXPECTED TO CALL BACK; HOWEVER, WE WOULD PREFER THAT OFFICIAL NOTIFICATION BE TRANSMITTED THROUGH ITALIAN GOVERNMENT CHANNELS (EITHER VIA COCOM OR MFA) AND DO NOT PLAN TO INFORM APPLICANT OFFICIALLY OF USG DECISION.

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3. TECHNICAL RATIONALE FOR OBJECTION TO ITALIAN CASE, NECESSARY FOR COCOM PRESENTATION, WILL BE TRANSMITTED SEPARATELY TO INCORPORATE RESULTS OF FINAL DEFENSE DEPT. TECHNICAL REVIEW. VANCE

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